



Fresh Produce Buyer

Who are we?

At Gambles, produce is everything. Our business provides of the widest assortment of top quality fruits and vegetables for the wholesale, foodservice and retail sectors. With a history dating back to the early 1900's, Gambles has grown and evolved in to one of the largest produce wholesalers in all of Ontario. Our goal is to not only be the supplier of choice for all of our customer's needs, but an employer of choice for "top talent" candidates and employees.

Why Gambles?

Our people are the backbone of our business, which is why we are continuously looking to develop our people and bring super-stars onto our team! We have a "hire-from-within" mentality at Gambles, which means we put extra focus on developing our people and giving them unique career advancement opportunities. Just like our products and our customer-base, we love to see our people grow!

We offer a competitive benefits package with employer covered health and dental benefits (you don't pay the premiums!) and a company matched Pension Program for our full-time employees who have at least 12 continuous months of service.

Plus, we have a stellar Social Committee that works to plan fun events and activities to support our culture at Gambles! At Gambles you won't just get a job, you'll get a second family.

Our Locations

We have two locations which are both in Etobicoke Ontario – the Ontario Food Terminal located at 165 the Queensway and our Distribution Centre at 302 Dwight Avenue.

The Ontario Food Terminal is Canada's largest wholesale Fruit and Produce Terminal. It ranks amongst the top four Terminal Markets in Canada and the United States by volume of produce distributed.

Gambles services a variety of customers out of the Terminal including local farmers, local fruit and vegetable stores, independent and chain supermarkets, retailers, restaurateurs, foodservice, caterers, farmers' markets, farm gate markets, florists, garden centres, landscapers, convenience stores and institutions.

Our Distribution Centre Operation is a state-of-the-art 65,000ft² facility that caters to our program retail and foodservice accounts.

Job Description:

We are looking for a Fresh Produce Buyer to join our team in the unique, ever-changing produce industry. We need someone who is passionate about produce and excited to build



relationships with customers and suppliers while representing the Gambles brand. Our Buyer's key focus is to secure cost-effective, quality product for our valued customers.

The Fresh Produce Buyer will work primarily Monday through Friday but will be required to work a flexible schedule as per the needs of the business. This position works out of the Ontario Food Terminal Heritage building and reports to the Vice President of Sales and Marketing.

Main Responsibilities include:

- Source new products and suppliers in order to procure product
- Secure and analyze quotations; negotiate prices and terms with suppliers; and recommend suppliers based on cost, quality, and delivery competitiveness
- Research and consider market fluctuations and pricing
- Confer with existing vendors to obtain product information such as price, availability, and delivery schedule
- Minimize shrinkage/spoilage of fresh fruits and vegetables; address quality and quantity issues with suppliers; consider lead time for orders
- Communicate with vendors to determine order status
- Utilize problem solving skills to resolve customer or supplier issues
- Collaborate and communicate with all departments at all seniority levels
- Communicate favorable purchasing opportunities to sales
- Provide direction to warehouse workers on the arrangement of produce displays

Candidate Requirements and Qualifications:

- At least 2 years of produce knowledge and experience
- Knowledge of CFIA regulations, import restrictions, and food safety an asset
- Previous warehouse experience preferred
- Must be able to work a flexible schedule as the produce industry is a 24/7, dynamic business
- Ability to use computer and phone to complete work

Competencies and Personal Attributes:

- Strong verbal and written communication skills
- Strong negotiation, follow up and sales abilities
- Proven problem solving and decision making skills
- Demonstrated ability to work independently
- Ability to collaborate with team members at all seniority levels
- Detail-oriented and well organized
- Ability to manage competing priorities and meet deadlines in a fast-paced environment

We thank all those who apply for their interest but only those selected for an interview will be contacted.

Interested parties should apply to jobs@goproduce.com

Please note that Gambles Ontario Produce Inc., is an equal opportunity employer located in a heritage building with our main office at 165 The Queensway, Suite 240. During the recruitment process, if you require any accommodation please email accessibility@goproduce.com in order to notify us of your required arrangements.